



ALKEMY S.P.A.: FY2024 PRELIMINARY RESULTS

REVENUE AT ~EURO 115.0 MILLION, ADJUSTED EBITDA APPROXIMATELY AT EURO 7.9 MILLION

The Board of Directors today acknowledged the consolidated turnover and Adjusted EBITDA at December 31st, 2024.

- **Preliminary consolidated turnover¹** at December 31st, 2024 ("FY 2024") is approximately **Euro 115.0 million**, **-3%** compared to Euro 119.2 million in FY 2023, as an effect of the performance of some foreign subsidiaries.
- **Preliminary FY 2024 adjusted EBITDA²** at approximately **Euro 7.9 million**, down by 40% approximately compared to Euro 13.1 million in FY 2023. FY 2024 preliminary adjusted EBITDA margin³ at approximately **6.9%**, **declining** compared to the FY 2023 figure (11.0%).

Milano, February 26, 2025 – The Board of Directors of Alkemy S.p.A. ("Alkemy", "the Group" or "the Company"), a company specializing in the evolution of the business model of large and medium-sized companies and listed on the Euronext-STAR segment of Borsa Italiana (ALK), today reviewed the preliminary Group consolidated turnover and adjusted EBITDA at December 31st, 2024, not subject to auditing.

In 2024, Alkemy recorded a **general business trend in slight contraction**, as a consequence of some one-off elements recorded during the financial year, as well as the situation of uncertainty that persists at an international level.

In 2024 Alkemy recorded a mild **turnover decrease of approximately -3%** compared to FY 2023, because of the **performance of some foreign subsidiaries**.

Preliminary adjusted EBITDA declined approximately by 40% compared to FY 2023, mostly as a consequence of the different sales mix, with an **Adjusted EBITDA margin** of approximately **6.9%**.

Key figures analysis

Preliminary turnover approximately **-3% in FY 2024** compared to FY 2023, at approximately **Euro 115.0 million** compared to Euro 119.2 million in FY 2023. Key driver of the decrease is the performance of some foreign subsidiaries of the Group, together with the persistence of uncertainty generated by the macroeconomic situation.

In FY 2024 **Italian companies** recorded a **year-on-year turnover slight increase** also thanks to the positive impact from the new Industry-based organization of the business.

In FY 2024 **foreign companies** recorded a **turnover decline**, mostly as a consequence of the dynamics related to some customers of the subsidiaries Alkemy Iberia and Alkemy Latam.

Preliminary FY 2024 adjusted EBITDA is approximately Euro 7.9 million, -40% compared to the Euro 13.1 million recorded in FY 2023.

Preliminary FY 2024 adjusted EBITDA margin at approximately **6.9%**, -4pps compared to the FY 2023 figure (11.0%), mostly due to the different sales mix.

¹ Preliminary consolidated turnover is not yet subject to auditing and could undergo changes.

² Preliminary adjusted EBITDA does not include extraordinary and non-recurring changes and is not yet subject to auditing, therefore it may undergo changes.

³ Preliminary adjusted EBITDA Margin is calculated by relating the preliminary EBITDA to the preliminary turnover.



The Manager in charge for preparing the corporate accounting documents, Mr Claudio Benasso, pursuant to paragraph 2 of article 154-bis of the Consolidated Law on Finance, declares that the accounting information contained in this press release corresponds to the documentary results, books and records accounting.

Alkemy S.p.A., company subject to management and coordination activity by Retex S.p.A. – Società Benefit, works to improve the market positioning and competitiveness of large and medium-sized companies by stimulating the evolution of their business models in line with technological innovation and consumer behaviour. Alkemy integrates skills and expertise in the areas of Strategy, Communication, Design, Performance, Technology and Insights and Analytics, with an offering designed for our post-digital environment and covering the entire chain of value from strategy to implementation.

Contacts

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